
Sharon Rollins
Municipal Technical Advisory Service, Sharon.Rollins@tennessee.edu

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FINDING MONEY for MUNICIPAL WATER, WASTEWATER and SOLID WASTE PROJECTS in TENNESSEE

December 2011

Sharon L. Rollins, P.E.
Technical Consulting Program Manager

THE UNIVERSITY of TENNESSEE
Municipal Technical Advisory Service

In cooperation with the Tennessee Municipal League
TAKE A LOOK INSIDE ... 
Find out about the financing programs available for your city’s capital improvement projects. Do you know the contact agencies, the advantages and disadvantages of the various programs, terms? Do you know how to apply for funding? If not, this publication is for you. It is an overview of various financing programs available to Tennessee’s local governments for water, wastewater, solid waste and other project needs.
FINDING MONEY for MUNICIPAL WATER, WASTEWATER and SOLID WASTE PROJECTS in TENNESSEE

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MTAS OFFICES
Jackson ............................................ (731) 423-3710
Johnson City ................................... (423) 854-9882
Knoxville (Headquarters) ............... (865) 974-0411
Martin ............................................. (731) 881-7055
Nashville ......................................... (615) 532-6827

www.mtas.tennessee.edu

The Municipal Technical Advisory Service (MTAS) was created in 1949 by the state legislature to enhance the quality of government in Tennessee municipalities. An agency of the University of Tennessee Institute for Public Service, MTAS works in cooperation with the Tennessee Municipal League and affiliated organizations to assist municipal officials.

By sharing information, responding to client requests, and anticipating the ever-changing municipal government environment, MTAS promotes better local government and helps cities develop and sustain effective management and leadership.

MTAS offers assistance in areas such as accounting and finance, administration and personnel, fire, public works, law, ordinance codification, and water and wastewater management. MTAS houses a comprehensive library and publishes scores of documents annually.

MTAS provides one copy of our publications free of charge to each Tennessee municipality, county and department of state and federal government. There is a $10 charge for additional copies of “Finding Money for Municipal Water, Wastewater, and Solid Waste Projects in Tennessee.”

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# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Financial Help-at-a-Glance Chart</th>
<th>ii</th>
</tr>
</thead>
<tbody>
<tr>
<td>Municipal Bonds</td>
<td>1</td>
</tr>
<tr>
<td>USDA Rural Development</td>
<td>3</td>
</tr>
<tr>
<td>Water and Waste Disposal Loans and Grants</td>
<td>3</td>
</tr>
<tr>
<td>Water and Waste Disposal Loan Guarantees</td>
<td>4</td>
</tr>
<tr>
<td>Emergency Community Water Assistance Grants</td>
<td>4</td>
</tr>
<tr>
<td>Solid Waste Management Grant</td>
<td>5</td>
</tr>
<tr>
<td>Tennessee Department of Economic and Community Development</td>
<td>6</td>
</tr>
<tr>
<td>Appalachian Regional Commission Program</td>
<td>6</td>
</tr>
<tr>
<td>Community Development Block Grants</td>
<td>6</td>
</tr>
<tr>
<td>The FastTrack Infrastructure Development Program</td>
<td>7</td>
</tr>
<tr>
<td>Delta Regional Authority</td>
<td>8</td>
</tr>
<tr>
<td>Tennessee Department of Environment and Conservation</td>
<td>9</td>
</tr>
<tr>
<td>Tennessee State Revolving Fund</td>
<td>9</td>
</tr>
<tr>
<td>Solid Waste Assistance Program</td>
<td>10</td>
</tr>
<tr>
<td>Recycling Equipment Program</td>
<td>10</td>
</tr>
<tr>
<td>Recycling Rebates Program</td>
<td>11</td>
</tr>
<tr>
<td>Used Oil Program</td>
<td>11</td>
</tr>
<tr>
<td>Utility Relocation Loan Program</td>
<td>12</td>
</tr>
<tr>
<td>Tennessee Local Development Authority Loan Program</td>
<td>12</td>
</tr>
<tr>
<td>Tennessee Municipal Bond Fund</td>
<td>14</td>
</tr>
<tr>
<td>Other Programs</td>
<td>14</td>
</tr>
<tr>
<td>Agency Listing</td>
<td>15</td>
</tr>
<tr>
<td>AGENCY</td>
<td>PROGRAM</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>-------------------------------------------------------</td>
</tr>
<tr>
<td>Financial Institutions</td>
<td>Municipal Bonds</td>
</tr>
<tr>
<td>USDA Rural Development</td>
<td>Water and Waste Disposal Loans and Grants</td>
</tr>
<tr>
<td></td>
<td>Water and Waste Disposal Loan Guarantees</td>
</tr>
<tr>
<td></td>
<td>Emergency Community Water Assistance</td>
</tr>
<tr>
<td></td>
<td>Solid Waste Management</td>
</tr>
<tr>
<td>TDECD</td>
<td>ARC Program</td>
</tr>
<tr>
<td></td>
<td>Community Development Block Grant</td>
</tr>
<tr>
<td></td>
<td>FastTrack Infrastructure Development Program</td>
</tr>
<tr>
<td></td>
<td>Delta Regional Authority</td>
</tr>
<tr>
<td>TDEC Water/Wastewater</td>
<td>State Revolving Fund</td>
</tr>
<tr>
<td>TDEC Solid Waste</td>
<td>Recycling Equipment Program</td>
</tr>
<tr>
<td></td>
<td>Recycling Rebates</td>
</tr>
<tr>
<td></td>
<td>Used Oil Program</td>
</tr>
<tr>
<td>Utility Relocation</td>
<td>Utility Relocation Loan</td>
</tr>
<tr>
<td>TLDA</td>
<td>TLDA Loan Program</td>
</tr>
<tr>
<td>TMBF</td>
<td></td>
</tr>
</tbody>
</table>
## FINANCIAL HELP-AT-A-GLANCE

<table>
<thead>
<tr>
<th>USE OF FUNDS</th>
<th>TERMS</th>
<th>APPLY WHEN?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unlimited</td>
<td>Local governments determine maximum amount of bond issue; interest varies; related costs are usually 1-3% of bond issue; applicants must be ratable</td>
<td>Any time</td>
</tr>
<tr>
<td>Water, wastewater and solid waste facilities</td>
<td>Grants up to 75% of project cost; interest rates vary; 40 years or useful life of the project</td>
<td>Any time</td>
</tr>
<tr>
<td>Water, wastewater and solid waste facilities</td>
<td>Up to 80%</td>
<td>Any time</td>
</tr>
<tr>
<td>Water</td>
<td>Up to $500,000; emergency grants up to $150,000</td>
<td>Any time</td>
</tr>
<tr>
<td>Solid waste</td>
<td>Grant funds are based on the amount of money available from national office</td>
<td>Between Oct. 1 and Dec. 31</td>
</tr>
<tr>
<td>Priorities are industrial infrastructure and basic water and wastewater service</td>
<td>Contact Program Management</td>
<td>Contact Program Management</td>
</tr>
<tr>
<td>Water, wastewater, solid waste, community livability, housing/neighborhood revitalization</td>
<td>For water/wastewater, solid waste and housing/neighborhood revitalizations up to $500,000; cannot exceed $750,000 for two successive years; assistance limited by community's ability-to-pay; up to $300,000 for community livability</td>
<td>Call (615) 253-1895</td>
</tr>
<tr>
<td>Infrastructure improvements</td>
<td>Grants up to $750,000; restricted to situations where there is a commitment by the private sector to locate or expand to create or retain jobs for Tennesseans</td>
<td>Any time</td>
</tr>
<tr>
<td>Job training, public infrastructure</td>
<td>Depends on the funding available</td>
<td>Contact program management</td>
</tr>
<tr>
<td>Water and wastewater</td>
<td>Interest from 0% to market rate; no maximum or minimum amount; 20 years or useful life of project</td>
<td>Wastewater: any time, Water: when TDEC solicits</td>
</tr>
<tr>
<td>Recycling equipment</td>
<td>Maximum grant is $25,000; grantees provide 10-50% match depending on economic index</td>
<td>Within 60 days after SWM solicits</td>
</tr>
<tr>
<td>Recycling rebate</td>
<td>$600,000 appropriated on a per capital basis to the 11 counties (and cities within) that produce the most solid waste</td>
<td>Rebates credited annually</td>
</tr>
<tr>
<td>Motor oil collection and disposal</td>
<td>Up to $15,000 per applicant</td>
<td>Within 60 days after SWM solicits</td>
</tr>
<tr>
<td>Relocation of utilities displaced by TDOT road projects</td>
<td>15 years; interest rate based on economic index determined by utility management review board</td>
<td>Any time</td>
</tr>
<tr>
<td>Water, wastewater and solid waste, airports, capital projects and rural firefighting equipment</td>
<td>Interest varies, 30 years or useful life of project; issuance cost ~ 2%</td>
<td>Any time</td>
</tr>
<tr>
<td>Capital projects</td>
<td>Contact TMBF for terms</td>
<td>Any time</td>
</tr>
</tbody>
</table>
FINDING MONEY for MUNICIPAL WATER, WASTEWATER and SOLID WASTE PROJECTS in TENNESSEE

Sharon L. Rollins, P.E., Technical Consulting Program Manager
December 2011

MUNICIPAL BONDS
Private financial institutions are a traditional source of funding for municipal public works.

CONTACT
Go to a local financial institution with public finance expertise. Look for a full-service institution that can
1. Analyze a local government’s current financial condition and develop projections of future performance;
2. Develop capital facilities plans and assess current needs;
3. Prepare detailed plans for debt issues and coordinate timing with project requirements;
4. Help select bond counsel and prepare notices, resolutions, and other documentation;
5. Prepare and arrange for printing preliminary and final official statements;
6. Analyze the need for and help with bond insurance, letters of credit, and other credit enhancements;
7. Make presentations to rating agencies or bond insurers;
8. Give advice on selecting a financial institution to act as registrar, paying agent, or trustee;
9. Choose the proper timing of a bond sale, prepare the advertisement, and distribute official statements to prospective investors;
10. Arrange printing, proof of authenticity, and delivery of bonds at closing;
11. Assist the issuer and bond counsel;
12. Advise issuer on the best investment plan for bond proceeds and help with arbitrage situations;
13. Assist the issuer with post-issue financial reporting that meets state and federal regulations.

The various types of municipal bonds include general obligation bonds, special tax bonds and special assessments, revenue bonds, industrial revenue bonds, and double-barrel bonds. General obligation bonds are backed by the full faith and credit of the municipality. The municipality pledges its full taxing authority as security for payment of the loan. Special tax bonds and assessments are secured by special taxes created specifically to pay off the bond. Revenue bonds are payable from receipts from specific sources, such as water sales or wastewater service revenues. Industrial revenue bonds are used to finance building an industrial facility that will be leased to a business with lease payments pledged to pay off the bond. A double-barrel bond is backed by collateral from at least two sources. For example, revenues from water sales and the full taxing authority of the municipality could be pledged as security for a double-barrel bond.
WHO QUALIFIES?
Any local government authorized to incur debt.

Local governments generally should consider using bond issues for large, long-term debt of more than $1 million and for longer than 12 years.

Applicants must be credit-worthy or insurable. In other words, they must be ratable by a recognized rating agency such as Moody’s or Standard and Poor’s.

HOW ARE THE FUNDS USED?
Bonds are an unlimited source of money. The local government determines the maximum amount of the bonds and they sometimes are used to complement funding from other sources, particularly grant funding.

WHAT ARE THE TERMS?
Interest rates vary.

Applicants must be aware of the federal tax law’s effects on bond issues.

Applicants should consider the costs associated with issuing bonds, such as legal, insurance, publications and advertising notices, printing, rating agency, bond registration, and financial advice. These costs are usually equal 1–3 percent of the bond issue.

The borrower can lower the interest rate by reducing the amount borrowed, shortening the payback period, taking advantage of arbitrage allowed by federal tax laws, and enhancing credit worthiness. It is advisable to seek legal and financial advice on arbitrage and insurance.

It takes about six weeks to issue bonds for a local government that has been through the process before and has established credit. If the local government has not issued bonds previously, the process takes from eight weeks to six months.

It is important to involve a financial adviser early in the process.

Pitfalls local governments may face in issuing bonds include
1. User rates that are insufficient to cover debt service;
2. Costs incurred on the project before the bonds are issued that may not be covered;
3. Inaccurate record keeping during the project;
4. Using bond money for other than the stated purpose.

HOW TO APPLY
Use the following steps to select a full-service financial institution to assist in all phases of issuing municipal bonds.

1. Study project details. Define the project and think through time and budget constraints.
2. Solicit information. Begin the selection process with an invitation to submit information.
3. Think expertise, not cost. Base financial services on competence, creativity, and performance first. Weigh cost second.
4. Review qualifications. Consider technical expertise, experience with similar projects, reputation with existing clients, workload, and factors peculiar to your project.
5. Narrow the field. Short-list the few most qualified firms and schedule separate presentations.
6. Hear presentations. Select a committee or use the entire council to hear presentations from each firm.
7. After the presentations, rank the firms in order of preference. It’s helpful to use prepared score sheets.

8. Negotiate. Begin with the top-ranked institution. If negotiations fail, go on to the second firm and so forth. Define the scope of the work and the fees.

9. Put the agreement in writing.

WHEN TO APPLY
Application may be made at any time.

USDA RURAL DEVELOPMENT
USDA Rural Development invests in rural communities through business development, community and home ownership programs. The agency also has programs to assist rural electric cooperatives and for deployment of telecommunications infrastructure used for distance learning, telemedicine and other broadband-based services. The agency’s community programs provide technical and financial resources for the essential community infrastructure key to health, safety and business development. They ensure that rural areas enjoy the same basic quality of life community services enjoyed by people across the U.S. including water and waste disposal systems, and public-use facilities like schools, libraries, childcare, hospitals, clinics, assisted living facilities, fire and rescue facilities, police stations, community centers and transportation assets. Last year the agency assisted tens of thousands of Tennessee families and businesses, investing more than $737 million through affordable loans, loan guarantees and grants. Rural Development programs are delivered through eight area offices located throughout the state (see Agency Listing).

CONTACT
Keith Head, Director, Community Programs
USDA Rural Development
3322 West End Avenue, Suite 300
Nashville, Tennessee 37203-1084
Phone: (615) 783-1345
Fax: (615) 783-1301
E-mail: keith.head@tn.usda.gov
Website: www.rurdev.usda.gov/TN

WATER AND WASTE DISPOSAL LOANS AND GRANTS
WHO QUALIFIES?
Municipalities, counties, utility districts, and local nonprofit corporations.

RUS water and waste disposal loans and grants are for rural areas and cities and towns with populations of 10,000 or less.

Priority consideration goes to projects serving areas with fewer than 5,500 people.

Applicants must be
1. Unable to get funds from other sources at reasonable rates and terms;
2. Legally able to borrow and repay, pledge security for loans, and operate and maintain facilities;
3. Financially sound and able to manage the facility effectively. The applicant’s financial soundness must be based on taxes, assessments, revenues, fees, or other satisfactory sources of income to pay all costs associated with the facility.

HOW ARE THE FUNDS USED?
To construct, repair, improve, expand, and modify rural water supply and distribution facilities, wastewater collection and treatment facilities, and solid waste disposal systems.
To acquire a water supply or water right associated with facilities development.

To pay legal, engineering, and other costs associated with facilities development.

To finance facilities in conjunction with funds from other sources.

To cover costs resulting from natural disasters.

WHAT ARE THE TERMS?
In some instances grants are available for up to 75 percent of the facility development costs.

Loan rates vary depending on market rate, the community’s income level, and public health problems. Interest rates are lower for a municipality with household income lower than 80 percent of the State Non-Metropolitan Median Household Income and in violation of a health regulation.

The loan is for a maximum of 40 years or the useful life of the facility, whichever is shorter.

HOW TO APPLY
Contact the Rural Development area office (see Agency Listing), where staff members make preliminary determinations regarding engineering feasibility and economic soundness.

WHEN TO APPLY
Application may be made at any time.

IS TECHNICAL ASSISTANCE AVAILABLE?
Yes. If the project is eligible for Rural Development participation, staff helps prepare the application.

WATER AND WASTE DISPOSAL
LOAN GUARANTEES
WHO QUALIFIES?
Eligible lenders obtain guarantees for loans made and serviced by them to rural areas and cities and towns with populations up to 10,000.

HOW ARE THE GUARANTEES USED?
To provide infrastructure to rural areas to construct, repair, modify, expand, or improve water supply and distribution systems, and waste collection and treatment systems, and other related costs.

WHAT ARE THE TERMS?
Loan guarantee in most instances up to 80 percent. Not eligible for grant.

HOW TO APPLY
Contact the Rural Development Area Office (see Agency Listing).

WHEN TO APPLY
Application may be made at any time.

IS TECHNICAL ASSISTANCE AVAILABLE?
Yes. If the project is eligible for Rural Development participation, staff helps prepare the application.

EMERGENCY COMMUNITY WATER ASSISTANCE GRANTS
WHO QUALIFIES?
Rural areas, cities, or towns with fewer than 10,000 people. The median household income in rural areas cannot exceed 100 percent of the State Non-Metropolitan Median Household Income.

HOW ARE THE FUNDS USED?
To assist rural communities that have experienced a significant decline in the quantity or quality of drinking water.
To cover costs resulting from natural disasters in rural areas, cities, or towns with fewer than 10,000 people.

WHAT ARE THE TERMS?
The funds are very limited.

Grants may be made for 100 percent of project costs.

The maximum grant is $500,000 when a significant decline in quantity or quality of water occurred within two years of filing the application.

For emergency repairs and replacing facilities on existing systems, the maximum grant is $150,000.

HOW TO APPLY
Contact the Rural Development area office (see Agency Listing).

WHEN TO APPLY
Application may be made at any time.

IS TECHNICAL ASSISTANCE AVAILABLE?
No.

SOLID WASTE MANAGEMENT GRANT
WHO QUALIFIES?
Local governing bodies (including multi-jurisdictional organizations), and private, tax-exempt, nonprofit corporations.

HOW ARE THE FUNDS USED?
To evaluate landfill operations to determine threats to water sources.

To provide technical assistance and/or training to enhance active-landfill operator skills.

To provide technical assistance and training to help communities reduce the solid waste stream.

To assist with developing and implementing landfill closure plans, land use plans, safety and maintenance planning, and closure scheduling within permit requirements.

WHAT ARE THE TERMS?
Grant funds are divided among the eligible project applications based on the amount of money available from the national office.

HOW TO APPLY
Contact the Rural Development area office. See the Agency Listing and refer to Rural Development Area Office contact information at Rural Development’s Website: http://www.rurdev.usda.gov.

WHEN TO APPLY
Application may be made between October 1 and December 31 each year.

IS TECHNICAL ASSISTANCE AVAILABLE?
Yes. Technical assistance and training are provided for maintaining and operating active or inactive landfills and for reducing the solid waste stream.
APPALACHIAN REGIONAL COMMISSION PROGRAM
The Appalachian Regional Commission Program (ARC) is administered through the Tennessee Department of Economic and Community Development (TDECD). The program’s mission is to improve water and wastewater services, create jobs, enhance education, and improve living conditions in the Appalachian Mountains through grants from the Area Development Program and the Distressed Counties Program.

Each state is free to establish its priorities for use of ARC funds. In Tennessee, the first priority for use of ARC funds is industrial infrastructure (similar to FIDP) where water, wastewater, rail, etc. is being provided to a locating or expanding industry. The second priority is for the provision of basic water and wastewater service in distressed counties where such services are missing or inadequate.

Since the ARC program is highly flexible, the user is advised to contact the program manager for details.

COMMUNITY DEVELOPMENT BLOCK GRANTS
The Community Development Block Grant (CDBG) program is federally funded. Entitlement programs receive CDBG funds directly from the federal government. Other Tennessee cities and counties may receive CDBG funds administered by the Tennessee Department of Economic and Community Development. Grants are for community livability, water/wastewater, and housing/neighborhood revitalization projects.

WHO QUALIFIES?
All city and county governments in Tennessee qualify, except cities with a population of more than 50,000. Those governments receive funds directly from the federal government. Entitlement areas are Memphis, Shelby County, Jackson, Clarksville, Metro-Davidson County, Murfreesboro, Oak Ridge, Knoxvile, Knox County, Chattanooga, Cleveland, Morristown, Kingsport, Bristol, Franklin and Johnson City.

There are basically two programs within the CBDG program—the economic development program and the community development program. Visit the Website (www.tennessee.gov/ecd) to obtain information about the economic development program. The community development program is discussed below. This program must meet one of three national objectives:
1. Benefit low- and moderate-income persons;
2. Eliminate or prevent slums and blight; or
3. Address imminent health and/or safety problems.

Project selection criteria are objective and quantitative. They are based on community need for the project, feasibility, and community economic level.
HOW ARE THE FUNDS USED?
To construct, improve, or extend water and wastewater facilities.

To provide community development services.

To rehabilitate housing and revitalize neighborhoods.

WHAT ARE THE TERMS?
The level of CDBG assistance is limited by the community’s ability to pay.

Maximum grants are $300,000 for community livability projects and $500,000 for water/wastewater and housing rehabilitation/neighborhood revitalization projects.

Grants to a single applicant cannot exceed $750,000 for two successive years. Regional projects can receive grants up to $1 million.

HOW TO APPLY
Obtain application forms from the program manager’s office. The application requires a project description, financial information, federal compliance information, and engineering information. Seek help from the CDBG program management staff, the local development district office, and your consulting engineer when completing the application.

WHEN TO APPLY
Applications are due by the annual date set by the program manager (normally in February).

IS TECHNICAL ASSISTANCE AVAILABLE?
Yes, with preparing applications and administering the grant.

THE FASTTRACK INFRASTRUCTURE DEVELOPMENT PROGRAM
FastTrack infrastructure development program (FIDP) funds may be used for infrastructure improvements where there is a commitment by business to locate or expand in the state and to create or retain jobs for Tennesseans.

WHO QUALIFIES?
County governments, municipal governments, and utility districts.

HOW ARE THE FUNDS USED?
For infrastructure improvements including water systems, wastewater systems, transportation systems, site improvements, technology systems and other improvements to physical infrastructure. Other economic activities may be supported by FIDP funds if the Commissioner of Economic and Community Development determines they will have a beneficial impact on Tennessee’s economy. Funds cannot be used for speculative projects.

WHAT ARE THE TERMS?
FIDP grant rates are based on the ability-to-pay index used for municipal and county governments. The index considers the local government’s per capita income, taxable sales, and taxable property values.

Under the Three-Star program, achievement of Level I, Level II and Level III status can improve the applicant’s ability-to-pay percentage.

The maximum FIDP grant is $750,000. The grant amount for architect and engineering services varies depending on the type of project.
**HOW TO APPLY**
Complete an application. It requires community information, business information, a statement of how the project will impact the community, a preliminary engineering report, and evidence that non-FIDP funding is or soon will be in place.

Applications are reviewed in two phases. Phase one focuses on physical improvements and the project’s purpose, design, and cost-effectiveness. The Department of Economic and Community Development will send copies of the application to the responsible state agency. For example, the Tennessee Department of Environment and Conservation receives copies of applications for water and wastewater projects, and applications for transportation improvement projects go to the Tennessee Department of Transportation. Other projects are reviewed for physical improvements by TDECD staff.

Phase two focuses on the impacted business. Specifically, Phase two covers the business’s management capability and commitment to the project, cash flow, sales projections, and industry trends.

Following Phases one and two, staff submit recommendations to the TDECD loan committee for review and discussion. The ultimate responsibility for approving or disapproving the grant rests with the Commissioner of Economic and Community Development.

**WHEN TO APPLY**
Application may be made at any time of the year.

**IS TECHNICAL ASSISTANCE AVAILABLE?**
Yes, technical assistance is available through public hearings, workshops, and pre-application meetings.

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**DELTA REGIONAL AUTHORITY**

The Delta Regional Authority (DRA) is administered through the Tennessee Department of Economic and Community Development (TDECD). The program’s mission is to improve basic public infrastructure, transportation infrastructure, business development, and job training.

**WHO QUALIFIES?**
This program applies to all 21 West Tennessee counties in the Delta region.

**HOW ARE THE FUNDS USED?**
Funds may be used for basic public infrastructure, transportation infrastructure, business development and job training, or employment-related education.

**WHAT ARE THE TERMS?**
The level of DRA assistance is limited by the amount of funding available for the year.

**HOW TO APPLY**
Obtain pre-application forms from the Delta Regional Authority Website (www.dra.gov).

**WHEN TO APPLY**
Pre-application due dates are set annually by DRA.

**IS TECHNICAL ASSISTANCE AVAILABLE?**
Yes, with preparing applications and administering the grant.
TENNESSEE DEPARTMENT OF ENVIRONMENT AND CONSERVATION
STATE REVOLVING FUND LOAN PROGRAM

CONTACT
Tennessee Department of Environment and Conservation
State Revolving Fund Loan Program
Life & Casualty Tower
401 Church St., 8th Floor
Nashville, Tennessee 37243
Phone: (615) 532-0445
Fax: (615) 532-0199
E-mail: Sherwin.smith@tn.gov
or sam.gaddipati@tn.gov
Website: www.state.tn.us/environment/srf

TENNESSEE STATE REVOLVING FUND
The Tennessee State Revolving Fund (SRF) is sponsored by the federal and state governments. The U.S. Environmental Protection Agency (EPA) awards grants to establish the fund and the state of Tennessee provides a 20 percent matching grant. The SRF Loan Program provides low-cost loans to local governments for water and wastewater facilities.

WHO QUALIFIES?
The Tennessee Department of Environment and Conservation’s SRF program maintains numerical listings by priority points for both water and wastewater facility projects. Local governments including utility districts, water and wastewater authorities and energy authorities on the state water and wastewater priority ranking lists are eligible for loans.

Applicants must
1. Pledge security for loan repayment;
2. Agree to adjust user fees as needed to cover repayments;
3. Vow to maintain financial records in accordance with governmental accounting standards;
4. Provide other requested assurances.

HOW ARE THE FUNDS USED?
To plan, design, and construct water and wastewater facilities and to buy equipment. Eligible projects include water and wastewater treatment plants, pump stations, water storage tanks, water distribution lines, collector wastewater lines, interceptors, water and wastewater line replacements, water and wastewater line repairs, combined sewer overflow separation, stormwater management, implementation of security measures at water and wastewater facilities, and remedies for non-point source pollution problems.

WHAT ARE THE TERMS?
Wastewater
Priority goes to wastewater projects in order of ranking on the state wastewater priority list. During the first quarter of the state’s fiscal year, the SRF program funds ready-to-go projects in priority order. After the first quarter, loans may be made to any local government on the priority list.

Water
Prior to the EPA grant application process, the SRF program solicits projects for the water priority list. Projects are listed in order of public health protection and/or compliance with the Safe Drinking Water Act. The water projects are then included in the SRF program Intended Use Plan, and go through a public comment period before the list is finalized. The highest-ranking projects are notified and given a certain time period (usually 90 or 120 days) to complete the application process. If any projects do
not respond within the established time period, SRF program staff will notify the next highest-ranking projects until funds are obligated.

Interest rates are from zero percent to market rate, depending on the Ability to Pay Index (a list established based on the community’s taxable sales and taxable property values, etc.) Most borrowers qualify for interest rates of 2–3 percent, and rates are fixed for the life of the loan. The maximum loan term is 20 years or the useful life of the facility, whichever is shorter. A loan fee of 8 basis points (0.08%) will be charged on all SRF loans awarded.

**HOW TO APPLY**

Contact the SRF Loan Program office at (615) 532-0445 for application packages that include the application form, loan agreement, financial statement forms, and forms for user charge information. SRF Loan Program staff complete all the loan forms. For additional information visit the SRF Loan Program’s Web site www.state.tn.us/environment/srf.

Since federal funds are used, facility planning documents, environmental review, and public participation are required.

**WHEN TO APPLY**

For wastewater projects, application may be made at any time. For water projects, the SRF program solicits applications.

**SOLID WASTE ASSISTANCE PROGRAM**

The Division of Solid Waste Management helps local governments meet solid waste reduction and recycling requirements established by the Solid Waste Disposal Act, T.C.A. § 68-211-801. The state provides grants from the Solid Waste Management Fund for recycling and waste reduction facilities. Grants also are available from the Used Oil Collection Fund for establishing and upgrading waste oil collection sites where do-it-yourselfers can discharge their used oil.

**CONTACT**

Tennessee Department of Environment and Conservation
Division of Solid Waste Management
Life & Casualty Tower
401 Church St., 5th Floor
Nashville, Tennessee 37243
Phone: (615) 532-0075
Fax: (615) 532-0886
E-mail: Joyce.Dunlap@tn.gov
Website: www.state.tn.us/environment/swm

**RECYCLING EQUIPMENT PROGRAM**

**WHO QUALIFIES?**

Counties, cities, non-profit recyclers, and solid waste authorities.

**HOW ARE THE FUNDS USED?**

To purchase recycling equipment, such as containers, glass crushers, can crushers, bins, and balers.

**WHAT ARE THE TERMS?**

The maximum grant is $25,000 per applicant. Grantees must provide a match of 10–50 percent of the grant amount. The local government’s share of the match is based on population and economic ability.

Eligible entities compete for the grants, which are awarded to the highest scoring applicants.

**HOW TO APPLY**

Applications are solicited annually by SWM.
Manufacturer’s specification sheets and price quotes must be included in the application.

Points are scored based on detailed narratives provided by each applicant.

**WHEN TO APPLY**
The deadline is 60 days after SWM solicits applications.

**IS TECHNICAL ASSISTANCE AVAILABLE?**
Yes, SWM, the University of Tennessee County Technical Assistance Service (CTAS), and Municipal Technical Advisory Service (MTAS) provide technical assistance on all recycling issues.

**RECYCLING REBATES PROGRAM**

**WHO QUALIFIES?**
Eleven counties (and the cities in those counties) that generate the most solid waste according to the annual solid waste reports.

**HOW ARE THE FUNDS USED?**
For any recycling purpose to include establishing new recycling programs.

**WHAT ARE THE TERMS?**
The rebate amount is based on current population data, solid waste figures from the most recent annual report, and T.C.A. § 68-211-825.

The rebate is a dollar-for-dollar match credited annually.

Based on the 11 counties’ waste generation rate, $600,000 is distributed annually to cities and counties on a per capita basis.

**USED OIL PROGRAM**

**WHO QUALIFIES?**
Cities, counties, and for-profit businesses located in underserved areas of the county.

**HOW ARE THE FUNDS USED?**
To establish and operate used motor oil collection centers.

To purchase equipment that burns used oil as fuel, with priority given to local governments with used oil collection centers.

To reimburse for disposing of contaminated used oil.

To provide education about proper treatment of used oil and provide incentives for its safe handling and disposal.

**WHAT ARE THE TERMS?**
Local governments and for-profit businesses that are not within 10 miles of an existing site may apply for a maximum of $15,000 per site.

**HOW TO APPLY**
Contact SWM at (615) 532-0075.

**WHEN TO APPLY**
The deadline is 60 days after SWM solicits applications.
**IS TECHNICAL ASSISTANCE AVAILABLE?**
Yes, SWM, the University of Tennessee County Technical Assistance Service (CTAS), and Municipal Technical Advisory Service (MTAS) provide technical assistance on all oil collection and recycling issues.

**UTILITY RELOCATION LOAN PROGRAM**
The Utility Relocation Loan Program provides loans for cities and utility districts that must relocate utilities due to Tennessee Department of Transportation (TDOT) road projects.

**CONTACT**
Comptroller of the Treasury
Office of State and Local Finance
James K. Polk Office Building, Suite 1600
505 Deaderick Street
Nashville, TN 37243
Phone: (615) 401-7864
Fax: (615) 741-5986
E-mail: Joyce.Welborn@tn.gov
Website: www.comptroller1.state.tn.us/sl/

**WHO QUALIFIES?**
Municipalities and utility districts relocating utilities because of a TDOT road project.

**HOW ARE THE FUNDS USED?**
For costs associated with relocating utilities.

**WHAT ARE THE TERMS?**
Loans cannot exceed 15 years.

The interest rate is based on an economic index determined by the Utility Management Review Board. (Refer to T.C.A. § 67-3-901(j)).

Loan amounts depend on availability of funds.

**HOW TO APPLY**
Submit an application containing
1. A letter of request from the applicant;
2. A letter from TDOT describing the project and requirement for utility relocation;
3. An engineering report with cost estimates and estimated construction time;
4. Cash flow projections;
5. Evidence that the applicant is unable to obtain other financing;
6. Three years of the most recent audited financial statements.

Application packages are processed on a first-come, first-served basis.

The Utility Management Review Board reviews ready-to-process applications. If the application is acceptable, the loan is recommended to the State Funding Board for approval.

**WHEN TO APPLY**
Application may be made at any time.

**IS TECHNICAL ASSISTANCE AVAILABLE?**
Yes. Contact the Office of State and Local Finance office at (615) 401-7864.

**TENNESSEE LOCAL DEVELOPMENT AUTHORITY LOAN PROGRAM**
In 1978, state lawmakers established the Tennessee Local Development Authority (TLDA) Loan Program primarily to make loans to local governments for water, wastewater, and solid waste projects. Loans also can be secured for purposes such as airports, capital projects, and rural firefighting equipment. In 1990, the law was amended to let TLDA issue bonds and make the proceeds available for loans to local governments for other capital projects.
WHO QUALIFIES?
County governments, metropolitan governments, incorporated towns and cities, and any special districts may borrow money from TLDA for water, wastewater, solid waste, and other capital improvements.

HOW ARE THE FUNDS USED?
For water, wastewater, and solid waste projects approved by the Tennessee Department of Environment and Conservation (TDEC).

For other capital projects approved by other state agencies before final TLDA processing.

WHAT ARE THE TERMS?
The local government must adopt user rates to cover all costs of operation and maintenance, including debt service and depreciation.

The local government must authorize the loan and pledge taxes to back the loan in case of deficiency, and the loan must be backed by sufficient state-shared taxes and by reserve funds set-aside by the borrower.

Monthly payments are required, but only interest payments are required during construction. Principal repayment begins when the project is operational or when 90 percent of the construction cost is depleted, whichever occurs first.

The loan period is 30 years or the useful life of the project, whichever is less.

The interest rate prior to issuing the bond varies. For the past several years, funding for this program has been based on one-year notes. Since the interest rate to the borrower is based on the interest rate of the notes, it can fluctuate from year to year.

The cost of issuing the bond is approximately 2 percent.

A reserve fund is required.

The local government can prepay a TLDA loan prior to issuing the bond, but cannot prepay after TLDA issues the bond.

HOW TO APPLY
Submit water, wastewater, and solid waste projects to TDEC for approval. Turn in other types of projects to the appropriate state agency for consideration.

TDEC (or an appropriate state agency for projects other than water, wastewater, or solid waste) notifies TLDA of technical feasibility and the local government’s interest in a TLDA loan.

TLDA contacts the local government for financial information. A meeting may be necessary.

The local government completes TLDA’s loan application and passes a resolution authorizing the loan request.

After approval by TDEC, the loan package is reviewed by the Division of Bond Finance and is then presented to the TLDA board at a public meeting.
After TLDA board approval, the loan is sent to the Tennessee Attorney General for approval.

During construction, pay requests from the local government are sent to the state agency that originally approved the project (i.e., to TDEC for water, wastewater, and solid waste projects). The agency reviews and certifies payment requests to the Division of Bond Finance. Loan repayments are sent to that division from the local government.

WHEN TO APPLY
Application may be made at any time of the year.

IS TECHNICAL ASSISTANCE AVAILABLE?
No.

TENNESSEE MUNICIPAL BOND FUND
The Tennessee Municipal League (TML) is the organization of Tennessee cities and towns. Created in 1985, the Tennessee Municipal Bond Fund (TMBF) is an entity within TML that creates and administers loan programs for the benefit of cities and counties.

CONTACT
Tennessee Municipal Bond Fund
226 Capitol Boulevard, Suite 502
Nashville, Tennessee 37219
Phone: (615) 255-1561
Fax: (615) 255-7428
E-mail: lmooningham@tmbf.net
Website: www.tml1.org

OTHER PROGRAMS
ECONOMIC DEVELOPMENT ADMINISTRATION
The U.S. Department of Commerce Economic Development Administration (EDA) provides assistance to areas experiencing high unemployment, low income, or other severe economic distress. A program of particular interest to Tennessee local governments is EDA’s Public Works Program. The Public Works Program provides funds for water and sewer facilities, industrial access roads, rail spurs, skill training facilities, and technology-related infrastructure.

To learn more about the Public Works Program and other EDA programs contact

U.S. Department of Commerce
Economic Development Administration
1401 Constitution Avenue, NW, Suite 7800
Washington, D.C. 20230
Website: www.ossec.doc.gov/eda

or

U.S. Department of Commerce
Economic Development Administration
Atlanta Regional Office
401 Peachtree Street, NW, Suite 1820
Atlanta, Georgia 30308-3510
Phone: (404) 730-3002
Fax: (404) 730-3025

Federal Emergency Management Agency (FEMA)
The Federal Emergency Management Agency (FEMA) provides disaster assistance to states, communities, businesses, and individuals. FEMA helps with disaster response, recovery, mitigation, prevention and preparedness. To learn more about FEMA programs, contact:

Federal Emergency Management Agency
3003 Chamblee-Tucker Road
Atlanta, Georgia 30341
Phone: (770) 220-5200
Website: www.fema.gov
TENNESSEE VALLEY AUTHORITY (TVA)
The Tennessee Valley Authority (TVA) provides economic development programs and services throughout its service area. Programs provide funds for industrial development and expansion and community development. To learn more contact:

Tennessee Valley Authority
Economic Development
P.O. Box 292409
Nashville, Tennessee 37229
Phone: (615) 232-6225
Website: www.tvaed.com

AGENCY LISTING
Federal Management Agency
3003 Chamblee-Tucker Road
Atlanta, Georgia 30341
Phone: (770) 220-5200
Website: www.fema.gov

Tennessee Department of Economic and Community Development
Wm. R. Snodgrass TN Tower, 10th Floor
312 Rosa L. Parks Avenue
Nashville, Tennessee 37243
Phone: (615) 253-1895; Fax: (615) 741-0607
Website: www.tn.gov/ecd

Tennessee Department of Environment and Conservation
Life & Casualty Tower
401 Church St.
Nashville, Tennessee 37243
Website: www.state.tn.us/environment/srf or www.state.tn.us/environment/swm

Utility Relocation Loan Program
Comptroller of the Treasury,
Office of State and Local Finance
James K. Polk Building, Suite 1600
505 Deaderick Street
Nashville, Tennessee 37243
Phone: (615) 401-7864; Fax: (615) 741-5986
Website: www.comptroller1.state.tn.us/sl

Tennessee Local Development Authority
Comptroller of the Treasury,
Office of State & Local Finance
James K. Polk Building
505 Deaderick St., Suite 1600
Nashville, Tennessee 37243
Phone: (615) 401-7872; Fax: (615) 741-5986
Website: www.comptroller1.state.tn.us/sl/

Tennessee Municipal Bond Fund
226 Capitol Boulevard, Suite 502
Nashville, Tennessee 37219
Phone: (615) 255-1561; Fax: (615) 255-7428
Website: www.tml1.org

Tennessee Valley Authority
Economic Development
P.O. Box 292409
Nashville, Tennessee 37229
Phone: (615) 232-6225
Website: www.tvaed.com

U.S. Department of Commerce
Economic Development Administration
1401 Constitution Avenue, NW, Suite 7800
Washington, D.C. 20230
Website: www.osec.doc.gov/eda

Atlanta Regional Office
401 Peachtree Street, NW, Suite 1820
Atlanta, Georgia 30308-3510
Phone: (404) 730-3002; Fax: (404) 730-3025
USDA Rural Development
3322 West End Avenue, Suite 300
Nashville, Tennessee 37203
Toll Free: (800) 342-3149
Phone: (615) 783-1345; Fax: (615) 783-1301
Website: www.rurdev.usda.gov/TN

USDA Rural Development Area Offices

EAST TENNESSEE
Greeneville Area Office
214 N. College Street, Suite 300
Greeneville, Tennessee 37744-0307
Phone: (423) 638-4771; Fax: (423) 639-0956

Knoxville Area Office
4730 New Harvest Lane, Suite 300
Knoxville, Tennessee 37918
Phone: (865) 523-3338; Fax: (865) 525-7622

MIDDLE TENNESSEE
Chattanooga Area Office
Southeast Development Center
309A North Market Street
Chattanooga, Tennessee 37405
Phone: (423) 756-2239; Fax: (423) 756-9278

Cookeville Area Office
Fountain Court
390 South Lowe Avenue, Suite K
Cookeville, Tennessee 38503
Phone: (931) 528-6539; Fax: (931) 528-1976

Lawrenceburg Area Office
237 Waterloo Street
P.O. Box 1046
Lawrenceburg, Tennessee 38464
Phone: (931) 762-6913; Fax: (931) 762-4193

Nashville Area Office
3322 West End Avenue, Suite 302
Nashville, Tennessee 37203
Phone: (615) 783-1359; Fax: (615) 783-1340

WEST TENNESSEE
Jackson/Covington Area Office
West Town Commons
85 G Stonebrook Place
Jackson, Tennessee 38305
Phone: (731) 668-2091; Fax: (731) 668-6911

Union City Area Office
1216 Stad Avenue, Suite 3
P.O. Box 567
Union City Tennessee 38281
Phone: (731) 885-6480; Fax: (731) 885-5487